

April 3, 2024



Strengthening Career Success for Undocumented Students

Overview and Goals

- Awareness of challenges faced with career planning, employment and income generation
- Best practices to keep in mind when advising undocumented students
- Partnership Spotlight
 - Miramar College Entrepreneurship Center and Miramar Dreamer Center
- Opportunities for intentional collaboration



Understanding the Undocumented Student Experience

- Thanks to widespread student advocacy efforts to pass legislation allowing undocumented students to pay instate tuition (AB540), get state financial aid (AB130-131) and apply for professional licensing (SB1159), higher education and career opportunities have become much more accessible for undocumented young people in California.
- After graduation, undocumented students must identify ways to utilize their degrees and earn a living. Being undocumented creates barriers to pursuing employment in the U.S., but there are many ways to earn a living through entrepreneurship regardless of status.







Things to Consider When Providing Career Support

	With SSN and Employment Authorization Documents (EAD)	Without SSN nor EAD
Career Planning	Uncertainty with DACA- may consider entrepreneurship option	Considering major and their options
Employment	High Security Clearance Careers	Not able to be employed
Income Generating Opportunities	Starting a business	Starting a business
Recommendations/Be st Practices for Career Services Professionals	 Be familiar with policies or laws that may impact undocumented students as they relate to career services (e.g. Professional licenses). Attend UndocuAlly trainings and work closely with Dream Programs. Look at jobs and their requirements as it pertains to: citizenship, background checks, etc. Know about DACA uncertainty—Be prepared to talk about income generating opportunities in case DACA goes away. 	 Be familiar with policies or laws that may impact undocumented students as they relate to career services (e.g. Professional licenses). Attend UndocuAlly and work closely with Dream Programs. Be familiar with self-employment opportunities such as independent contracting, small business development, entrepreneurship, and etc. and how ITINS can be used for these options. Get ready to be creative to match income-generating opportunities with majors.





Things to Consider When Providing Career Support

	W/ DACA or EAD	W/ out DACA
Career Attainment	Can pursue most careers w/ a few exemptions ex) federal employment/careers	Can intern, if available, but cannot apply for employment
Educational Opportunities	 The CA Dream Act Service Incentive Grant (DSIG) Mesa Impactship Program (MIP) Small Business Incubator Program 	DSIGMIPSmall Business Incubator Program
Personal Opportunities	 Start a business Independent/ private contractor Freelancing Advance Parole 	Start a businessIndependent/ private contractorFreelancing
Important Notes to Consider	 Planning with uncertainty due to DACA being in Limbo Modification of plans DACA Dependency 	 What is the purpose obtaining a degree if I'm not going to be able to work in my career? Discouragement Often have difficult labor jobs / "paid under the table"





Requirements

- Identify as an underserved student
- Must enrolled in the Occupational Work
 Experience Course (WORK 270) 1 Unit
 - Transferable to a CSU
 - Submit video reflections through Canva

Steps

- 1. Complete MIP Intake Form
- 2. Enrolled to a 1-unit course (WORK 270)
 - Watch the online work experience orientation and complete quiz
- 3. Attend MIP mandatory kick-off event
- 4. Secure a site
 - Set a meeting with site supervisor
- 5. Complete 60-hours at the site
 - o One-time \$1,000 stipend



Pros	Con
 Process is simple and quick (coordinators help to secure a site) Student obtains a stipend Student is engaged 	 Only one time stipend Unit is only transferable to a CSU





Supporting San Diego College of Continuing Education Students

Overview

- Assists undocumented students in how they can navigate the educational system and advance in their careers
- Weekly student forums in English and Spanish to ask questions
- Supports undocumented students identify their strengths and interests for their career success
- Provides HSE/GED/HISET support so they can transition to college
- Identifies careers so students can work independently as licensed professionals, contractors, business owners or entrepreneurs
- Helps students apply to financial aid (CADAA) and to community college





Supporting San Diego College of Continuing Education Students

Student Support, Barriers and Support

- Need extra help with the English language (college level)
- Because students can't legally work, they require entrepreneurship training/funding projects/how to be a business owner/manage a business
- Students need to understand license process for them to work independently
- Students have been referred to SEED grant course: https://spark.immigrantsrising.org/module/starting-a-business/



Opportunities to Support Undocumented Students

- <u>Senate Bill No. 1159 (SB 1159)</u>: Allows undocumented individuals to apply for professional state licenses (e.g., nursing, barbering, auto repair) using an ITIN instead of a Social Security Number (SSN). Access a list of California state licenses.
- Work with community organizations to support placement for clinical hours (example CNA)
- Individual Taxpayer Identification Number (ITIN) awareness
- Help students develop non-traditional resumes
- Income Generation Options for Undocumented Students Toolkit (Immigrants Rising, University of California)
- Careers Regardless of Immigration Status (interactive database) https://aabcris.wixsite.com/ucproject



Partnership Spotlight: Miramar College

Miramar Dreamers Support Office **Dream Team** (program staff)

- + Miramar Career Center Career Counselors/Ambassadors
- + Regional Entrepreneurship Center (REC) Innovation Lab **Director/Professors/Leads**
- + Higher Education Legal Services, JFS-SD, Attorneys/Caseworkers
- = Undocu-preneur Success Team











Miramar Partnership: a Brief History

- Apr 2021: "Entrepreneurship for Immigrants" [DR]
- Fall 2021: Career development workshop series (4; various topics) [CD]
- Oct 2022: "Becoming an Undocu-preneur: Making Money While Undocumented;" introduced Undocu-Hustle Workbook [CDR]
- Oct 2023: "Undocu-Hustle: Careers & Entrepreneurship" [CDHR]
- Spring 2024: Standardize workshop/workbook

KEY

C: Career Center

D: Dreamers Services

H: Higher Education Legal Services

R: REC Innovation Lab



We ALL have a role in shaping students' careers:

Assist students to...

- Career Centers: develop career goals, career exploration, resume and cover letter writing, etc.
- Dreamer Centers: align immigration status with income generating pathways; act as primary contact and facilitator for Undocu-students
- Entrepreneurship Programs: identify appropriate business structures; provide SB resources; act as marketplace for Undocu-preneurs
- Legal Services Providers: ensure legal compliance regarding EADs, etc.



Undocu-Hustle: Earning Money w/o Work Authorization

Framework

- Welcome & Agenda: introduce leads, programs/centers, workbook
- Overview Key Concepts: define terms, highlight immigration statuses' impact on income generation,
 & provide legal/tax advisory
- Highlight CA Dream Act Service Incentive Grant Program (DSIG)
- Overview independent contracting, gig economy, professional services, & entrepreneurship
- Workbook Activity, see next slide
- Ongoing contact w/ each program/center



Undocu-Hustle: Earning Money w/o Work Authorization

Workbook Activity

- Part 1: Self-Assessment
- Part 2: Work Exploration
- Part 3: Creating a Profile (e.g., LinkedIn, Upwork, FB Marketplace)
- Part 4: Marketing & Promotion

Source: <u>immigrantsrising.org/wp-content/uploads/Immigrants-Rising-Independent-Contractor-Brainstorming-Worksheet.pdf</u>



Undocu-Hustle: Earning Money as an Immigrant

Reimagining the Workbook

- Part 1: Self-Assessment
 - Incorporate Guided Pathways/ACP areas
- Part 2: Career Exploration
 - Focus on arts, CTE programs, humanities, interdisciplinary, STEM, etc.
 - Professional services, consulting
- Part 3: Networking
 - Leverage Dreamer, Career Centers, & entrepreneurship programs
- Part 4: Implementation
 - Completion pathway (partner w/ Academic Counseling, Transfer Centers)
 - Tax advising/education
 - Marketing and promotion



Thank you!

